



## 前进智造园，用全心全意的服务为创业圆梦

Best entrepreneurial support in Qianjin Smart Manufacturing Park

### 构建 5 + X 政策体系

Five policies and beyond

#### 纲领性政策

紧扣推进新区高质量发展的总目标,着力优化营商环境,实现新旧动能转换,确保经济高质量上的持续高速发展

#### 凤凰计划

推进企业上市和并购重组,充分发挥多层次资本市场作用助推发展

#### 雨燕计划

加快成长型企业实现跨越式发展、进一步提升核心竞争力

#### 头雁计划

发挥领军企业引领、支撑、示范作用

#### 雏鹰计划

鼓励高成长型科技企业快速发展,进一步提升科技创新对实体经济支撑作用

#### 各条线上的政策

包括新制造业、服务业、科技创新、生物医药、跨境电商、区校合作政策等

#### Guiding policy

Target at high quality development, optimize business environment, shift from old growth drivers to new ones, and secure a sustained growth.

#### Swift Plan

Assist the growth-oriented companies to move a big step forward, and boost its core competitiveness.

#### Lead Goose Plan

Encourage best performing companies to lead, support and demonstrate

#### Phoenix Plan

Facilitate companies in listing, M&A and restructuring, and fully leverage the multilevel capital market.

#### Eaglet Plan

Drive technical companies with great potential to develop rapidly, and support real economy by technical innovation.

#### Other policies

New manufacturing, service, technical innovation, bio medicine, cross-border e-commerce, collaboration with universities etc.

### ●建设“人才特区”政策

对产业发展紧缺、水平特别突出的创业项目,实行“一企一策”,最高给予一亿元的资金支持

- 最高1000万元启动资金支持
- 最高1000平方米3年租金补贴
- 最高1000万元贷款额度贴息支持
- 最高1000万元的加快创业发展资助

项目经评审可获

人才引进鼓励

- 国内外知名高校和区内高校全日制本科毕业生4万元
- 全日制硕士研究生6万元
- 全日制博士毕业生10万元
- 高端海外工程师60万年薪资助

领军人才激励

人才安居资助

- 市级领军型人才 最高200万元
- 省级领军型人才 最高300万元
- 国家级领军型人才 最高420万元
- 市级、省级领军型创新创业团队 500万元、1000万元
- 诺贝尔奖获得者、院士等顶尖人才在上述标准以上给予特别奖励
- 提供首期1500套精装修可拎包入住的人才公寓
- 对企业申报入选的国内外领军人才,最高150万元购房补助
- 对经杭州市认定的D类及以上人才和经评审项目的核心团队,给予最高4500元/月的三年个人租房补助

### ●Attractive destination for talents

For outstanding start-ups and projects that are much needed in the industry, the policy will be customized specifically. Up to 100 million RMB could be granted.

#### Support for approved project

- Up to 10 million RMB to kick-off.
- Up to 1,000 square meters' rent for three years.
- Up to 10 million RMB for loan interest discount.
- Up to 10 million RMB to accelerate start-up.

#### Support for talent

- 40,000 RMB for full-time undergraduate from renowned Chinese or foreign universities and schools in the region.
- 60,000 RMB for full-time graduate.
- 100,000 RMB for full-time PhD graduate.
- 600,000 RMB high-end overseas engineer's annual compensation.

#### Support for leading talent

- Up to 2 million RMB for leading talent of city level.
- Up to 3 million RMB for leading talent of province level.
- Up to 4.2 million RMB for leading talent of country level.
- 5 or 10 million RMB for leading start-up and innovation team of city or province level.
- Extra bonus for top talent such as Nobel laureate or academican.

#### Support for housing

- 1,500 fully furnished talent apartments.
- Up to 1.5 million RMB for Chinese/international leading talent to buy a home.
- Up to 4,500 RMB rent per month for three years for Hangzhou talent grade D and above, as well as core members of approved project.

### ●打造投资高地政策

#### 经营绩效奖励

Bonus for performance

自设立年度起三年内对其研发投入、市场开拓、扩大投资、产学研合作、节能降耗等给予资助,资助金额最高可达新区财政贡献的100%。  
Finance in R&D, marketing, investment, firm/university/research collaboration, energy saving in the first three years since registration. Up to 100% of fiscal contribution to the New Area.

#### 租房及购房扶持

Support to rent/buy home

三年最高可达100%的房租补贴;按不超过1000元/平方米给予购房补贴,总额最高可达1000万元。  
Up to 100% rent subsidy for three years. Up to 1,000 RMB per square meter (up to 10 million RMB) to buy a home.

#### 项目用地支持

Support in land

优先供给项目用地,保障企业发展、管理、总部及必要的产品发展需求。  
Priority to get land for R&D, management, headquarter and product development.

#### 管理团队奖励

Bonus for executives

对核心经营管理团队个人所得税工资薪酬部分、因个人股权转让所得、知识产权转让所得中的新区贡献部分给予三年一定额度的奖励。  
For wage/salary in personal income tax, income from personal equity transfer and income from intellectual property transfer in the executive team, certain reward will be given based on the contribution to the New Area for three years.

#### 企业融资支持

Support in financing

优先推荐新区产业基金给予融资支持,推动企业上市、实施并购等。  
Priority to get New Area industrial funds in IPO, M&A etc.

### ●助推“凤凰”企业发展政策

#### 扶持政策

Supportive Policy

上市奖励, 500万元  
A 5 million RMB reward for IPO.

#### 惠企政策提前兑现

Advance delivery of favorable policies

上市再融资, 区贡献新增部分40%  
For listed companies' refinancing, 40% of the additional contribution to the New Area will be offered.

#### 境内外并购

Domestic and overseas M&A

并购金额的1%;并购境内高企、研究机构并购金额的2%。  
1% of the deal value in overseas M&A, 2% of the deal value in M&A with domestic high-tech or research institute.

#### 落户奖励

Bonus for registration

1000万元  
10 million RMB.

#### 持股平台落户

Registration of shareholding platform in the New Area

5年内贡献的80%,超额累进奖励  
80% of the contribution to the New Area in five years. Reward will be based on excess progressive rate.

#### 上市总部建设

Headquarter of listed companies

保障用地  
Land use will be secured.

#### 设立并购基金

M&A fund

产业母基金按一定标准出资  
A certain proportion will be provided by the fund of funds of the industry.

## 前进智造园企业分布图

Qianjin Smart Manufacturing Park Enterprise Distribution Map



- 长安福特汽车有限公司杭州分公司
- 杭州吉利汽车有限公司
- 浙江顾家梅林家居有限公司
- 杭州长安民生物流有限公司
- 杭州华电江东热电有限公司
- 杭州宝伟汽车零部件有限公司
- 杭州中美华东制药江东有限公司
- 杭州统一企业有限公司
- 卡斯马星乔瑞汽车系统(杭州)有限公司
- 杭州冠亚饮料有限公司
- 李尔长安(杭州)汽车座椅有限责任公司
- 杭州延锋安道拓汽车部件系统有限公司
- 杭州光能荣能汽车配件有限公司
- 杭州至信汽车配件制造有限公司
- 麦格纳光能汽车饰件系统(杭州)有限公司
- 杭州优科豪马橡胶制品有限公司
- 杭州苏泊尔南洋药业有限公司
- 杭州海德世拉索系统有限公司
- 延锋彼欧(杭州)汽车饰件系统有限公司
- 浙江西子势必锐航空工业有限公司
- 赛莱斯实业(杭州)有限公司
- 章华化妆品科技有限公司
- 浙江万轮工贸有限公司
- 杭州聚贤汽车零部件制造有限公司
- 杭州新李汽车零部件有限公司
- 杭州近江东岳不锈钢工业有限公司
- 杭州佩尔哲汽车内饰系统有限公司
- 杭州安通林拓普车顶系统有限公司
- 浙江杭拖实业投资有限公司
- 易东机电制造(杭州)有限公司
- 浙江西子飞机部件有限公司
- 浙江嘉航科技有限公司
- 美通重机有限公司
- 杭州天人汽车车身制造有限公司
- 浙江中特幕墙工程有限公司
- 杭州交联物流有限公司
- 中国长安汽车集团杭州投资有限公司
- 马科恩画材(杭州)有限公司
- 杭州前进科技有限公司
- 浙江华瑞航空制造有限公司
- 杭州金鱼电器集团有限公司
- 浙江中通智能制造有限公司
- 杭萧钢构(杭州)智造有限公司
- 浙江锐翼科技有限公司
- 浙江欧亚联合装备集团有限公司
- 杭州博华食品有限公司
- 浙江古伽智能科技有限公司
- 杭州世如家居科技有限公司
- 杭州昌鼎机械有限公司

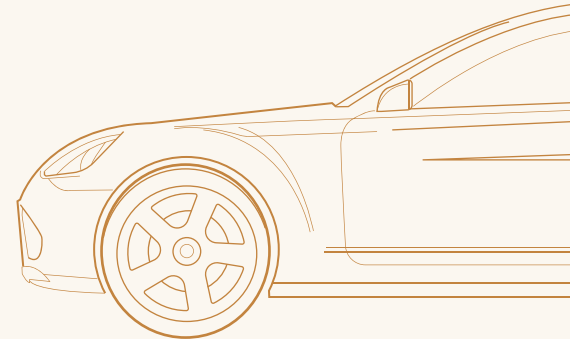
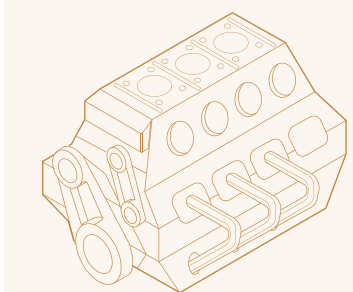
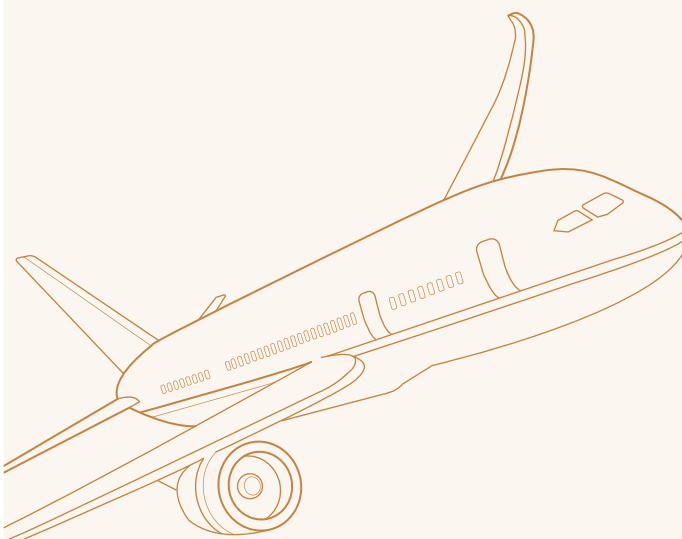


杭州钱塘新区  
HANGZHOU QIANTANG NEW AREA



前进  
智造园  
欢迎您

QIANJIN SMART MANUFACTURING PARK



杭州前进智造园管理办公室  
Hangzhou Qianjin Smart Manufacturing Park Management Office

2021



招商热线: 0571-82987880  
0571-86840881

地址: 杭州钱塘新区江东一路5000号

电子邮箱: chenli\_djd@163.com

### 投资前进

Invest in Qianjin

### 智造未来

The Smart Manufacturing for Future

### 构建 5+X 政策体系

Five policies and beyond



新区概况

Overview of the New Area

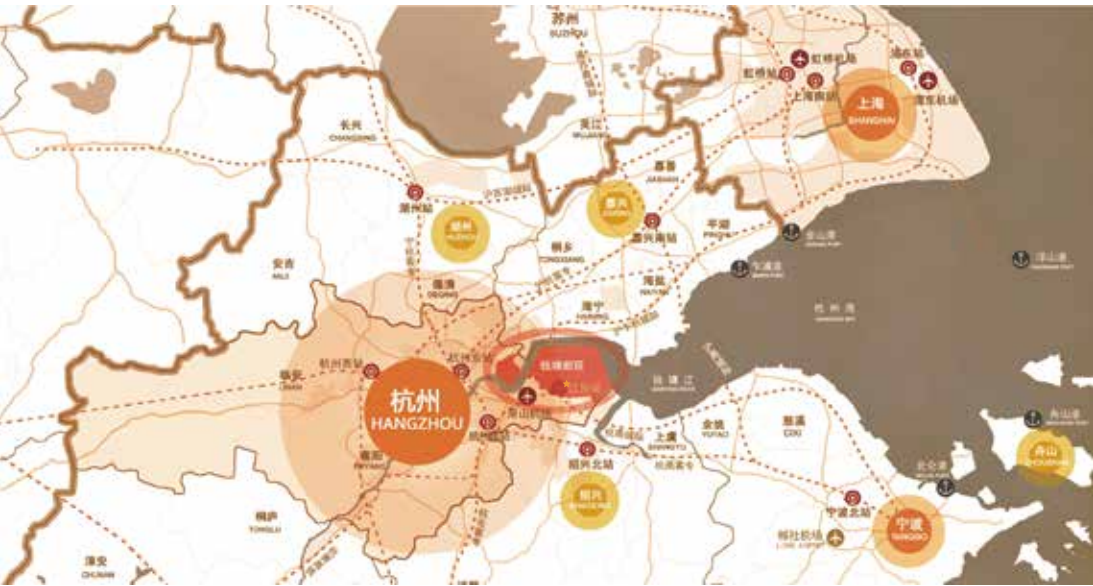
杭州钱塘新区简介

Introduction of Hangzhou Qiantang New Area



杭州钱塘新区于2019年4月挂牌成立，是浙江省会杭州的唯一新区，是“一带一路”、长江经济带、长三角区域一体化发展三大国家战略的交汇点。空间范围包括杭州大江东产业集聚区和杭州经济技术开发区，规划控制总面积531.7平方千米，其中陆域436平方千米，钱塘江水域约95.7平方千米。

Established in April 2019, Hangzhou Qiantang New Area is the only new area in Hangzhou, the capital of Zhejiang Province. It sits at the crossroads of three national strategies, namely One Belt One Road, Yangtze River Delta Integrated Development, Cross River Action Plan, Hangzhou-Jiaxing-Shaoxing Integration and Great Hangzhou Bay Initiative, secures the center of the south wing of Yangtze River Delta and eastern gateway of Hangzhou metropolitan area, and boasts easy access to Shanghai, Ningbo, Jiaxing and Shaoxing. The well-coordinated sea, air, road and rail facilities has built a multidimensional traffic network, making it a critical hub in Hangzhou Bay Economic Zone. Qianjin Smart Manufacturing Park is one of the first new industrial platforms in Zhejiang's 10,000 Chinese Mu and 100 Billion RMB Program (1 hectare is equal to 15 Chinese Mu). As a core part in Qiantang New Area's high-end intelligent manufacturing equipment business, it is home to 47 well-known enterprises above designated size (e.g. Chang'an Ford, Geely Auto, Xizi Spirit) and 15 Fortune 500 companies. Aerospace, automobile and parts, smart robots, high-end CNC machines, smart home appliances and smart special equipment will be the priority in the efforts to build a 100 billion RMB industrial cluster.



大湾区的核心引擎

大通道的重要枢纽

大花园的美丽一角

大都市的重要一极

前进智造园，打造世界级智能制造产业集群

World-class intelligent manufacturing industrial cluster in Qianjin Smart Manufacturing Park



前进智造园成立于2020年5月20日，区域面积75平方千米，核心区22.6平方千米，所辖前进和新湾两个街道，是长三角一体化、拥江发展、杭嘉绍同城化和杭州湾大湾区建设的主战场，地处长三角南翼地理中心、杭州都市区东部门户，具有“通沪、达甬、联嘉绍”的重要区位优势。通过海陆空铁等立体化交通方式，构建了“协同高效、内畅外联”的立体化交通网络，是杭州湾经济区的重要枢纽。前进智造园是浙江省首批“万亩千亿”新产业平台，系钱塘新区高端智能制造装备产业核心区，目前已拥有长安福特、吉利汽车、西子势必锐等47家知名规上企业，15家世界五百强企业，重点发展航空航天、汽车及零部件、智能机器人、高端数控机床、智能家电、智能专用装备等产业，聚力打造全省千亿级产业集群。

The 75-square-kilometer (22.6 of which are core area) Qianjin Smart Manufacturing Park is set up on May 20, 2020. It comprises Qianjin Street and Xinwan Street, acts as the main field of Yangtze River Delta Integrated Development, Cross River Action Plan, Hangzhou-Jiaxing-Shaoxing Integration and Great Hangzhou Bay Initiative, secures the center of the south wing of Yangtze River Delta and eastern gateway of Hangzhou metropolitan area, and boasts easy access to Shanghai, Ningbo, Jiaxing and Shaoxing. The well-coordinated sea, air, road and rail facilities has built a multidimensional traffic network, making it a critical hub in Hangzhou Bay Economic Zone. Qianjin Smart Manufacturing Park is one of the first new industrial platforms in Zhejiang's 10,000 Chinese Mu and 100 Billion RMB Program (1 hectare is equal to 15 Chinese Mu). As a core part in Qiantang New Area's high-end intelligent manufacturing equipment business, it is home to 47 well-known enterprises above designated size (e.g. Chang'an Ford, Geely Auto, Xizi Spirit) and 15 Fortune 500 companies. Aerospace, automobile and parts, smart robots, high-end CNC machines, smart home appliances and smart special equipment will be the priority in the efforts to build a 100 billion RMB industrial cluster.

四位一体 交通便捷

Superb accessibility

- 空港

距杭州萧山国际机场15公里，直飞86个国内城市、35个国际城市。  
Airport 15 km to Hangzhou Xiaoshan International Airport. Direct flights with 86 domestic cities and 35 international cities. Direct flights with 86 domestic cities and 35 international cities.

高铁

拥有始发终到的钱塘高铁站，与上海、南京、宁波形成长三角“1小时”交通圈。  
Train The Qiantang Railway Station to be built will be a departure/arrival terminal. Yangtze River Delta cities (e.g. Shanghai, Nanjing and Ningbo) in one hour reach.

地铁

4条地铁经过核心区，30分钟直达市中心。  
Metro Four metro lines in the core area. Only 30 minutes ride to city center.

公路

杭甬智慧高速、苏绍高速、中环快速路、江东大道钱塘快速路、头蓬快速路，30分钟直达市区核心商圈。  
Road An easy 30 minutes ride to downtown business areas by Hangzhou-Ningbo Smart Freeway, Suzhou-Shaoxing Freeway, Middle Ring Expressway, Jiangdong Avenue, Qiantang Expressway, Toupeng Expressway, etc.

未来前进 就要智造未来

A smart future ahead

新区拥有国家经济技术开发区、国家综合保税区、国家高新技术产业开发区三块国家级牌子，致力于打造世界级智能制造产业集群、长三角地区产城融合发展示范区、全省战略性新兴产业改革开放大平台、杭州湾数字经济与高端制造融合创新发展引领区。前进智造园作为钱塘新区重要的产业功能平台，以“打造一流团队、建设一流平台、位列一流方阵、勇作一流贡献”为使命，全力打造航空航天、汽车及零部件、智能制造三大“万亩千亿”新产业平台，全面实现现代大交通“杭州智造”，为集聚世界级智能制造产业集群贡献前进力量。

As a National Economic and Technological Development Zone, National Integrated Bonded Area and National High-tech Industry Development Zone, the New Area endeavors to build world-class cluster for intelligent manufacturing, demonstration zone for city-industry integration in Yangtze River Delta, symbolic and strategic platform for Zhejiang's reform and opening up, as well as trailblazing place for the consolidation and innovation of digital economy and high-end manufacturing in Hangzhou Bay. Qianjin Smart Manufacturing Park acts as a major platform for industrial functions in Qiantang New Area. Aiming at building top-notch team and platform, achieving best performance and making essential contribution, it puts in every effort to develop three new industrial platforms in Zhejiang's 10,000 Chinese Mu and 100 Billion RMB Program (1 hectare is equal to 15 Chinese Mu), namely aerospace, automobile and parts, and intelligent manufacturing. Smartly made in Hangzhou might become a reality in modern transportation, and Qianjin will contribute in developing a world-class intelligent manufacturing industrial cluster.

特色产业 动力彰显

Great industrial momentum

主导产业 Major industries

航空航天

成功与世界一流飞机大部件制造企业合作，目前已集聚华瑞航空、西子势必锐等一批骨干企业，重点发展大飞机关联制造、航空航天新材料、航空航天电子设备、航空航天创新服务等领域，努力打造千亿级产业集群。

Partnership has been made with world-class manufacturer of large aircraft components. Huarui Aerospace, Xizi Spirit and other leading players have settled here. We will strive to create a 100 billion RMB industrial cluster that focuses on related manufacturing of large aircraft, new aerospace material, aerospace electronics, and innovative aerospace services etc.

汽车及零部件

目前已集聚长安福特（林肯）、吉利、麦格纳、李尔等一批骨干企业，未来将以汽车整车及核心零部件、新能源汽车、智能汽车等领域为发展重点，努力打造汽车整车和汽车零部件两个双“千亿”产业集群。

We have leading companies such as Chang'an Ford (Lincoln), Geely, Magna and Lear. The focus will be vehicle and its key parts, new energy vehicles and smart vehicles. Vehicles manufacturing and auto parts might both grow into 100 billion RMB industrial clusters.

智能制造

目前已引进金鱼电器、杭萧钢构和欧亚轻工装备等项目，未来将以智能机器人、高端数控机床、智能家电、智能专用装备等领域为发展重点，努力打造千亿级产业集群。

Goldfish Electrical Appliances, Hangxiao Steel Structure, Eurasia Light Industry Equipment have set foothold here. Smart robots, high-end CNC machines, smart home appliances and smart special equipment will be high on the agenda, and a 100 billion RMB industrial cluster is well underway.

前进智造园，打造国内一流营商环境

Excellent business environment in Qianjin Smart Manufacturing Park

知名品牌 璀璨绽放

Strong brands

五大营商环境

Pleasant environment for work and life

开放的宜创环境

An open environment for entrepreneurship

与国内外的知名高校及科研院所共建20余所研究院、创新中心等科学技术转化平台  
Over 20 research organizations, innovation centers or other technical transfer platforms have been established with renowned universities or research institutes at home and abroad.

高效的宜商环境

An efficient environment for business

“跑一次是底线、一次不用跑是常态、跑多次是例外”  
The government promises a one-stop service. Usually you don't have to visit the authority at all. Only in rare cases you would pay several visits.

“四个办”

“四个减”

1 政务服务事项实现100%，“网上办”、“掌上办”  
Administrative service could be 100% done online or in the mobile App.

2 77类证照100%共享应用，材料电子化率100%  
Administrative materials are streamlined to 80%. Presenting one's ID card will be sufficient for the personal matters.

3 办事材料精简10%，100%个人办事事项“一证通办”  
256 matters can be done on self-service stations that run 24 hours a day.

4 “24小时”自助服务厅实体化运行，可办256个事项

独特的宜学环境

An unique environment for study

浙江省最大的高教园区  
The biggest higher education community in Zhejiang

14所高校在校师生25万人

省、部级重点学科109个

国内、省部级重点实验室43个

舒适的宜居环境

A comfortable environment for living

生态的宜游环境

An eco-friendly environment for leisure